



Pan Asia Bank, The Truly Sri Lankan Bank, with over twenty-eight years of experience in the Banking Industry, is on an ambitious growth trajectory. The Bank was awarded 'Best Employee ESG Program of the Year 2022' by Global Banking & Finance Awards UK. It was also honored by LMD as one of the top 15 'Most Awarded Entities' in Sri Lanka while being among LMD's 'Most Respected Entities' and Business Today magazine's Top 40 Business Entities in Sri Lanka.

We are looking to handpick dynamic, results-oriented and highly motivated individuals to join us on this exciting journey and to make a positive contribution as valued members of our growing organization.

BRANCH MANAGER TRINCOMALEE

Job Profile:

- Overall management and running the branch as a profit center adhering to set norms/ operational guidelines
- Develop and execute, integrated sales relationships, deposit mobilization, and credit strategies to align with the Area Business Plan and to upgrade service quality
- Ensure continuous growth of the SME lending portfolio of the branch and ensure achievement of budgeted lending targets with a focus on mid and large-size SME businesses
- Set KPIs for branch staff, constantly review progress and foster an environment in which branch staff work together to achieve set business goals
- Support portfolio growth by identifying cross-sell opportunities, guiding the team to deepen relationships and increase client acquisition and retention
- Ensure continuous business growth by interacting with the local business community and participating in society events/ functions

Candidate Prerequisites:

- 10 years of work experience in a Commercial Bank out of which 04 years serving as a Branch Manager with leadership exposure
- Full/ Part qualification in Banking
- Bachelors' Degree will be an added advantage
- Sound communication skills and a flair for public relations
- Exercise innovative leadership within a performance-driven culture and possess a "service-oriented mindset"
- Hands on experience in lending and growing the loan book is a must
- Knowledge of both Retail and SME banking covering Consumer Banking Operations and Credit Evaluation with adequate exposure to Credit Administration

Remuneration:

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards.

If you are a results-driven Banking professional looking for a challenging and rewarding opportunity, we invite you to apply for the position through our career portal before the deadline provided.

APPLY NOW

Head of Human Resources,
Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03

